# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2001

OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from
to

Commission file number: 0-11676
BEL FUSE INC.
(Exact name of registrant as specified in its charter)

| New Jersey | $22-1463699$ |
| :---: | :---: |
| (State or other jurisdiction of | (I.R.S.Employer |
| incorporation or organization) | Identification No.) |

$$
\begin{gathered}
206 \text { Van Vorst Street } \\
\text { Jersey City, New Jersey } 07302 \\
\text { (Address of principal executive offices) } \\
\text { (Zip Code) } \\
201-432-0463
\end{gathered}
$$

        (Registrant's telephone number, including area code)
    (Former name, former address and former fiscal year, if changed
since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

At November 1, 2001, there were 2,664, 299 shares of Class A Common Stock, $\$ .10$ par value, outstanding and $8,076,417$ shares of Class B Common Stock, $\$ .10$ par value, outstanding.

BEL FUSE INC.
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Item 1. Financial Statements
Certain information and footnote disclosures required under generally accepted accounting principles have been condensed or omitted from the following consolidated financial statements pursuant to the rules and regulations of the Securities and Exchange Commission. It is suggested that the following condensed consolidated financial statements be read in conjunction with the year-end consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2000.

The results of operations for the nine-month period ended September 30, 2001 are not necessarily indicative of the results for the entire fiscal year or for any other period.
BEL FUSE INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
ASSETS

See notes to consolidated financial statements.

| BEL FUSE INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS |  |  |
| :---: | :---: | :---: |
| LIABILITIES AND STOCKHOLDERS' | EQUITY |  |
|  | $\begin{gathered} \text { September } 30, \\ 2001 \end{gathered}$ | $\begin{aligned} & \text { December 31, } \\ & 2000 \end{aligned}$ |
|  | (Unaudited) |  |
| Current Liabilities: |  |  |
| Accounts payable | \$ 5,623,413 | \$ 13, 038, 299 |
| Accrued expenses | 10,641,695 | 8,058,326 |
| Dividends payable | 402,000 | 399,700 |
| Total Current Liabilities | 16,667,108 | 21,496,325 |
| Deferred income taxes | 6,609,000 | 7,001,000 |
| Total Liabilities | 23,276,108 | 28,497,325 |
| Commitments and Contingencies |  |  |
| Stockholders' Equity: |  |  |
| Preferred stock, no par value authorized 1,000,000 shares; none issued |  |  |
| Class A common stock, par value |  |  |
| \$.10 per share--authorized |  |  |
| 10,000,000 shares; outstanding |  |  |
| 2,664,299 and 2,646,828 shares |  |  |
| (net of 1,072,770 treasury shares) | 266,430 | 264,683 |
| Class B common stock, par value |  |  |
| \$.10 per share--authorized |  |  |
| 30,000,000 shares; outstanding |  |  |
| 8,076,417 and 7,993,783 shares |  |  |
| ( net of 3,218,310 treasury shares) | 807,642 | 799,379 |
| Additional paid-in capital ......... | 10,681,551 | 9,419,553 |
| Retained earnings | 125,332,873 | 130,470,576 |
| Cumulative other comprehensive income | 6,018 | 61,889 |
| Total Stockholders' Equity | 137, 094, 514 | 141, 016, 080 |
| TOTAL LIABILITIES AND STOCKHOLDERS' |  |  |
| EQUITY . . . . . . . . . . . . . . . . . . . . . . . . . . | \$160, 370, 622 | \$169, 513,405 |

See notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS) (unaudited)

|  | Nine Months Ended September 30, |  | Three Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2001 | 2000 | 2001 | 2000 |
| Sales | \$ 79, 071,693 | \$101, 415,534 | \$ 23, 291, 790 | \$ 41, 560, 409 |
| Costs and Expenses: |  |  |  |  |
| Cost of sales | 68,600,128 | 62,392,790 | 18,941,566 | 24,745,347 |
| Selling, general and administrative expenses . | 16,065,359 | 17,020,504 | 4,946,104 | 6,274,951 |
|  | 84,665,487 | 79,413,294 | 23,887,670 | 31, 020, 298 |
| Income (loss) from operations | $(5,593,794)$ | 22,002,240 | $(595,880)$ | 10,540,111 |
| Other income - net | 2,040,068 | 2,949,212 | 520,586 | 865,056 |
| Earnings (loss) before income taxes | $(3,553,726)$ | 24, 951,452 | $(75,294)$ | 11,405,167 |
| Income tax provision | 380,000 | 3,736,000 | 325,000 | 1,221,000 |
| Net earnings (loss) | \$ (3,933, 726 ) | \$ 21, 215,452 | \$ $(400,294)$ | \$ 10, 184, 167 |
| Basic earnings (loss) per common share | \$ (0.37) | \$ 2.01 | \$ (0.04) | \$ 0.96 |
| Diluted earnings (loss) per common share | \$ (0.37) | \$ 1.94 | \$ (0.04) | \$ 0.92 |
| Weighted average number of common shares outstanding-basic | 10,702,469 | 10,573,661 | 10,738,709 | 10,586,365 |
| Weighted average number of common shares outstanding and potential common shares - diluted ............... | 10,702,469 | 10,957,680 | 10,738,709 | 11,115,074 |

See notes to consolidated financial statements.

BEL FUSE INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS) (unaudited)


See notes to consolidated financial statements.

# CONSOLIDATED STATEMENTS OF CASH FLOWS 

 (unaudited)|  | Nine Mon Septemb | $\begin{aligned} & \text { S Ended } \\ & \text { r 30, } \end{aligned}$ |
| :---: | :---: | :---: |
|  | 2001 | 2000 |
| Cash flows from operating activities: <br> Net income (loss) ............................................. | \$ (3, 933, 726 ) | \$ 21, 215,452 |
| Adjustments to reconcile net income (loss) |  |  |
| to net cash provided by operating activities: |  |  |
| Depreciation and amortization | 5,415,827 | 4,292,884 |
| Inventory write-off | 12,000,000 | -- |
| Gain on sale of marketable securities | -- | $(1,081,437)$ |
| Deferred income taxes | $(385,000)$ | (188, 000 ) |
| Other | 291, 000 | 98,000 |
| Changes in operating assets and liabilities - net of acquisitions | 3,992,658 | 5,123,200 |
| Net Cash Provided by Operating Activities | 17,380,759 | 29,460,099 |
| Cash flows from investing activities: |  |  |
| Purchase of property, plant and equipment | $(4,955,730)$ | $(4,835,348)$ |
| Purchase of treasury stock | -- | $(342,526)$ |
| Payment for acquisitions - net of cash acquired | $(5,943,046)$ | -- |
| Proceeds from sale of marketable securities | -- | 2, 251,179 |
| Purchase of marketable securities | $(5,867,444)$ | $(773,253)$ |
| Proceeds from repayment by contractors | 21,750 | 96,750 |
| Net Cash Used in Investing Activities | $(16,744,470)$ | $(3,603,198)$ |
| Cash flows from financing activities: |  |  |
| Proceeds from exercise of stock options | 981, 008 | 344,712 |
| Dividends paid to common shareholders | $(1,204,547)$ | $(1,191,297)$ |
| Net Cash Used in Financing Activities | $(223,539)$ | $(846,585)$ |
| Net increase in Cash | 412,750 | 25, 010, 316 |
| Cash and Cash Equivalents - beginning of period | 62,587, 033 | 31,382,629 |
| Cash and Cash Equivalents - end of period | \$ 62,999,783 | \$ 56, 392,945 |

(Continued)
See notes to consolidated financial statements.

## BEL FUSE INC. AND SUBSIDIARIES

 CONSOLIDATED STATEMENTS OF CASH FLOWS(Continued)
(unaudited)


Supplementary information:
Cash paid during the period for:
$\qquad$
\$ 1, 234, 000
$\$ 1,320,000$ ========== ===========

Non-Cash Investing Activities:
Unrealized loss on marketable securities ...... \$ 57,000 \$ 488,975

## Acquisitions:

Fair value of net assets acquired (excluding
cash of $\$ 341,954$ )
\$ 267,789
Identified intangibles
5,675,257

Cash paid
\$ 5, 943, 046

BEL FUSE INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. The consolidated balance sheet as of September 30, 2001, and the consolidated statements of operations and comprehensive income (loss) and cash flows for the periods presented herein have been prepared by the Company and are unaudited. In the opinion of management, all adjustments (consisting solely of normal recurring adjustments) necessary to present fairly the financial position, results of operations and comprehensive income (loss) and cash flows for all periods presented have been made. The information for December 31, 2000 was derived from audited financial statements.

## 2. Acquisitions

On May 11, 2001, the Company acquired $100 \%$ of the common stock of E-Power Ltd. ("E-Power") and the assets and business of Current Concepts, Inc. ("Current Concepts") for an aggregate of $\$ 6,285,000$ in cash (including acquisition expenses). The Company will be required to make contingent purchase price payments of up to approximately $\$ 7.6$ million should the acquired companies reach various sales levels. The transactions were accounted for using the purchase method of accounting and, accordingly, the results of operations of Current Concepts and E-Power have been included in the Company's consolidated financial statements since the date of acquisition. Purchase price allocations were based on preliminary management estimates and will be adjusted, if necessary, when formal appraisals have been completed. The excess of the purchase price over the net assets acquired is approximately $\$ 4.4$ million and is being amortized on a straight-line basis over a period of 15 years. The following unaudited pro forma summary results of operations assumes that both Current Concepts and E-Power had been acquired as of January 1, 2000:

Nine Months Ended
September 30,

| 2001 | 2000 |  |
| :---: | :---: | :---: |
| \$79, 072, 000 | \$101, 505, 000 |  |
| $(4,492,000)$ | 20,195, 000 |  |
| (0.42) | \$ | 1.88 |

Sales
Net Income (loss)
Earnings (loss) per share-diluted
$(4,492,000) \quad 20,195,000$
(0.42) \$
1.88

The information above is not necessarily indicative of the results of operations that would have occurred if the acquisitions had been consummated as of January 1, 2000, nor should such information be construed as being a representation of the future results of operations of the Company.

## BEL FUSE INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
3. Earnings (Loss) Per Share

Basic earnings (loss) per common share are computed using the weighted average number of common shares outstanding during the period. Diluted earnings per common share are computed using the weighted average number of common shares and potential common shares outstanding during the period. For the nine months and three months ended September 30, 2001, potential common shares were not used in the computation of diluted loss per common share as their effect would be antidilutive.

## 4. Business Segment Information

The Company does not have reportable operating segments as defined in Statement of Financial Accounting Standards No. 131, "Disclosures about Segments of an Enterprise and Related Information". The method of attributing revenues is based on total shipments from the country of origination less intergeographic revenues. The Company operates facilities in the United States, Europe and the Far East. The primary criteria by which financial performance is evaluated and resources are allocated include revenues and operating income. The following is a summary of key financial data:

|  | Nine Months Ended |  |  |  | Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, |  |  |  | September 30, |  |  |  |
|  |  | 2001 |  | 2000 |  | 2001 |  | 2000 |
| Total Revenues: |  |  |  |  |  |  |  |  |
| United States | \$ | 39,224,168 | \$ | 60,437,686 | \$ | 13,315,748 | \$ | 25,860,735 |
| Asia |  | 71, 763,329 |  | 94,371,509 |  | 16,775,598 |  | 37,233, 628 |
| Less intergeographic |  |  |  |  |  |  |  |  |
| revenues |  | $(31,915,804)$ |  | $(53,393,661)$ |  | $(6,799,556)$ |  | $(21,533,954)$ |
|  | \$ | 79,071,693 |  | 101,415,534 | \$ | 23,291,790 | \$ | 41,560,409 |
| Income (loss) from Operations: |  |  |  |  |  |  |  |  |
| United States | \$ | 1,082,584 | \$ | 2,274,072 | \$ | 253,076 | \$ | 672,851 |
| Asia |  | $(6,676,378)$ |  | 19,728,168 |  | $(848,956)$ |  | 9,867, 260 |
|  | \$ | $(5,593,794)$ | \$ | 22,002,240 | \$ | $(595,880)$ | \$ | 10,540,111 |

5. Stockholders' Equity
(a) On May 10, 2000 the Board of Directors authorized the repurchase of up to $10 \%$ of the Company's outstanding shares. To date the Company purchased and retired 23,600 Class B common shares at a cost of approximately $\$ 808,000$, which reduced the number of Class B common shares outstanding.

BEL FUSE INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(b) During the nine months ended September 30, 2001 and 2000 the Company paid dividends to common shareholders of Class B Common Stock (\$.05 per share) amounting to $\$ 1,204,500$ and $\$ 1,191,297$, respectively.
(c) During the nine months ended September 20, 2001 and 2000 the Company's employees exercised incentive stock options under the Company's Qualified Stock Option Plan amounting to 17,471 Class A Shares and 82,624 Class B Shares in 2001 and 7,925 Class A Shares and 38,884 Class B Shares in 2000.
6. New Financial Accounting Standards

Statement of Financial Accounting Standards (SFAS) No. 133, Accounting for Derivative Instruments and Hedging Activities, is effective for all fiscal years beginning after June 15, 2000. SFAS 133, as amended, establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. Under SFAS 133, certain contracts that were not formerly considered derivatives may now meet the definition of a derivative. The Company adopted SFAS 133 effective January 1, 2001. Management has concluded that the adoption of SFAS 133 has not had a significant impact on the consolidated financial position, results of operations, or cash flows of the Company.

On June 29, 2001, the Financial Accounting Standards Board (FASB) approved for issuance Statement of Financial Accounting Standards (SFAS) 141, Business Combinations, and SFAS 142, Goodwill and Intangible Assets. Major provisions of these Statements are as follows: all business combinations initiated after June 30, 2001 must use the purchase method of accounting; the pooling of interest method of accounting is prohibited except for transactions recorded separately for goodwill if they arise from contractual or other legal rights or are separable from the acquired entity and can be sold, transferred, licensed, rented or exchanged, either individually or as part of a related contract, asset or liability; goodwill and intangible assets with indefinite lives are not amortized but are tested for impairment annually, except in certain circumstances, and whenever there is an impairment indicator; all acquired goodwill must be assigned to reporting units for purposes of impairment testing and segment reporting; effective January 1, 2002, goodwill will no longer be subject to amortization. Although it is still reviewing the provisions of these Statements, management's preliminary assessment is that these Statements will not have a material impact on the Company's financial position or results of operations other than the cessation of goodwill amortization. Goodwill amortization for the nine months ended September 30, 2001 and 2000 approximated $\$ 1,225,000$ and $\$ 1,120,000$, respectively.

BEL FUSE INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

In August 2001, the FASB issued SFAS No. 143 "Accounting for Asset Retirement Obligations". SFAS No. 143 addresses financial accounting and reporting for obligations and costs associated with the retirement of tangible long-lived assets. The Company is required to implement SFAS No. 143 on January 1, 2003, and has not yet determined the impact that this statement will have on its results of operations or financial position.

In October 2001, the FASB issued SFAS No. 144 "Accounting for the Impairment or Disposal of Long-Lived Assets". SFAS No. 144 replaces SFAS No. 121 "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of" and establishes accounting and reporting standards for long-lived assets to be disposed of by sale. This standard applies to all long-lived assets, including discontinued operations. SFAS No. 144 requires that those assets be measured at the lower of carrying amount or fair value less cost to sell. SFAS No. 144 also broadens the reporting of discontinued operations to include all components of an entity with operations that can be distinguished from the rest of the entity that will be eliminated from the ongoing operations of the entity in a disposal transaction. The Company is required to implement SFAS No. 144 on January 1, 2002, and has not yet determined the impact that this statement will have on its results of operations or financial position.

The Company's quarterly and annual operating results are affected by a wide variety of factors that could materially and adversely affect revenues and profitability, including the following: (a) the dramatic impact of current conditions in the telecommunication market on the Company's customers; (b) the general conditions in the electronics industry; (c) the risk that the Company may be unable to respond adequately to rapidly changing technological developments in its industry, (d) risks associated with its Far East operations, (e) the highly competitive nature of the Company's industry and the impact that competitors' new products and pricing may have upon the Company, (f) the likelihood that revenues may vary significantly from one accounting period to another accounting period due to a variety of factors, including customers' buying decisions, the Company's product mix and general market and economic conditions, (g) the Company's reliance on certain substantial customers, (h) risks associated with the Company's ability to manufacture and deliver products in a manner that is responsive to its customers' needs and (i) other market and competitive factors impacting the Company's customers. As a result of these and other factors, the Company may experience material fluctuations in future operating results on a quarterly or annual basis, which could materially and adversely affect its business, financial condition, operating results, and stock prices. Furthermore, this document and other documents filed by the Company with the Securities and Exchange Commission (the "SEC") contain certain Forward-Looking Statements under the Private Securities Litigation Reform Act of 1995 ("Forward-Looking Statements") with respect to the business of the Company. These Forward-Looking Statements are subject to certain risks and uncertainties, including those mentioned above, and those detailed in Item 1 of the Company's Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 2000, which could cause actual results to differ materially from these Forward-Looking Statements. The Company undertakes no obligation to publicly release the results of any revisions to these Forward-Looking Statements which may be necessary to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events. An investment in the Company involves various risks, including those mentioned above and those which are detailed from time to time in the Company's SEC filings.

## Results of Operations

The following table sets forth, for the periods indicated, the percentage relationship to net sales of certain items included in the Company's consolidated statements of operations.

|  | Percentage of Net Sales |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended September 30, |  | Three Months Ended September 30, |  |
|  | 2001 | 2000 | 2001 | 2000 |
| Net sales | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Cost of sales | 86.8 | 61.5 | 81.3 | 59.5 |
| Selling, general and administrative expenses | 20.3 | 16.8 | 21.2 | 15.1 |
| Other income - net | 2.6 | 2.9 | 2.2 | 2.1 |
| Earnings (loss) before in tax provision .......... | (4.5) | 24.6 | (0.3) | 27.4 |
| Income tax provision | 0.5 | 3.7 | 1.4 | 2.9 |
| Net earnings (loss) | (5.0) | 20.9 | (1.7) | 24.5 |

The following table sets forth, for the periods indicated, the percentage increase (decrease) of items included in the Company's consolidated statements of operations.

|  | Increase (Decrease) from Prior Period |  |
| :---: | :---: | :---: |
|  | Nine Months Ended September 30, 2001 compared with 2000 | Three Months Ended September 30, 2001 compared with 2000 |
| Net sales | (22.0)\% | (44.0)\% |
| Cost of sales | 10.0 | (23.5) |
| Selling, general and administrative expenses | (5.6) | (21.2) |
| Other income - net | (30.8) | (39.8) |
| Earnings (loss) before income tax provision . | (114.2) | (100.7) |
| Income tax provision | (89.8) | (73.4) |
| Net earnings (loss) | (118.5) | (103.9) |

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Net Sales
```

Net sales decreased $22 \%$ from $\$ 101,415,534$ during the first nine months of 2000 to $\$ 79,071,693$ during the first nine months of 2001. The Company attributes this decrease to the decline in demand affecting the global electronics industry. Although all product lines experienced sales decreases except for integrated connector modules ("ICM"), the telecommunications and networking segments were particularly depressed. The Company is experiencing both volume reductions and price degradation as the number of manufacturers with saleable products increases and customers take aggressive price positions.

Several of the Company's customers are facing difficult market conditions. Some customers have delayed purchase orders, while others have cancelled purchase orders outright. Certain customers continue to have surplus inventories, thereby reducing their need for the Company's products. As a result of these potential difficulties, the Company believes that fourth quarter 2001 revenue levels and earnings are not likely to improve upon third quarter 2001 results. This projection represents a Forward - Looking Statement. Actual results could differ materially from this statement, depending in large part upon market conditions in the Company's industry.

## Cost of Sales

Cost of sales as a percentage of net sales increased $25.3 \%$ to $86.8 \%$ during the first nine months of 2001 from 61.5 \% during the first nine months of 2000. The increase in the cost of sales percentage is primarily attributable to a $\$ 12.0$ million inventory write - off of surplus and obsolete inventory and noncancelable purchase commitments taken during the Company's second quarter. This provision reflected the Company's assessment of then current business levels and its belief that its customers will ultimately seek next generation products when and if a recovery occurs. Also contributing to the increase in cost of sales are manufacturing inefficiencies due to reduced sales volume and sales with lower or no gross profit margins.

Selling, General and Administrative Expenses
The percentage relationship of selling, general and administrative expenses to net sales increased $3.5 \%$ to $20.3 \%$ during the first nine months of 2001 from $16.8 \%$ during the first nine-months of 2000. The Company attributes the percentage increase primarily to decreased sales. Selling, general and administrative expenses decreased in dollar amount by approximately 5.6\%. The Company attributes the decrease in dollar amount of such expenses to reduced sales and marketing salaries and related expenses, offset in part by a wage continuance benefit of approximately $\$ 700,000$ under the terms of the Chairman of the Board's employment agreement. The Company's chairman died in July 2001.

Other Income and Expense
Other income, consisting principally of gain on the sale of marketable securities during the first nine months of 2000, and interest earned on cash and cash equivalents, decreased by approximately $\$ 909,000$ during the first nine months of 2001 compared to the first nine months of 2000. The decrease is due to the $\$ 1.0$ million gain on the sale of marketable securities during the quarter ended June 30, 2000 offset by higher interest income due to higher cash and cash equivalent balances.

## Provision for Income Taxes

The provision for income taxes for the first nine months of 2001 was $\$ 380,000$ as compared to $\$ 3,736,000$ for the first nine months of 2000 . The decrease in the provision is due primarily to lower worldwide taxable income, lower United States taxes resulting from the gain on the sale of marketable securities in 2000 versus 2001 and foreign losses arising from inventory provisions in 2001

Three Months ended September 30, 2001 vs
Three Months ended September 30, 2000

## Net Sales

Net sales decreased $44.0 \%$ from $\$ 41,560,409$ during the third quarter of 2000 to $\$ 23,291,790$ during the third quarter of 2001 . The Company attributes this decrease primarily to the reasons set forth in the nine-month periods discussed above.

## Cost of Sales

Cost of sales as a percentage of net sales increased $23.6 \%$ to $83.1 \%$ during the third quarter of 2001 from $59.5 \%$ during the third quarter of 2000. The increase in the cost of sales percentage is primarily attributable to the higher material content associated with the current sales mix, absorption costs related to reduced production levels, sales with lower or no gross profit margin and the inclusion of expenses associated with the first full quarter of operations of the Company's Power Group acquisitions. See Note 2 of the Notes to Consolidated Financial Statements.

## Selling, General and Administrative Expenses

The percentage relationship of selling, general and administrative expenses to net sales increased $6.1 \%$ to $21.2 \%$ during the third quarter of 2001 from $15.1 \%$ during the third quarter of 2000. The Company attributes the percentage increase primarily to the reasons set forth in the nine-month analysis. Selling, general and administrative expenses decreased in dollar amount by approximately $21.2 \%$. The Company attributes the decrease in dollar amount of such expenses primarily to the reasons set forth in the nine-month periods discussed above.

Other Income and Expense

Other income, consisting principally of interest earned on cash and cash equivalents, decreased by approximately $\$ 344,000$ during the third quarter of 2001, compared to the third quarter of 2000. The decrease is due to lower interest rates offset in part by higher cash and cash equivalent balances.

Provision for Income Taxes

The provision (benefit) for income taxes for the third quarter of 2001 was $\$ 325,000$ as compared to $\$ 1,221,000$ for the third quarter of 2000. The decrease in the provision is due primarily to lower taxable world-wide income.

## Cost Control Measures

In light of the current market in the Company's industry, the Company continues to review its operating structures in efforts to control costs. Such measures can be expected to result in a consolidation of the Company's operations and the recognition of related charges in future periods.

## Liquidity and Capital Resources

Historically, the Company has financed its capital expenditures through cash flows from operating activities. Management believes that the cash flow from operations, combined with its existing capital base and the Company's available lines of credit, will be sufficient to fund its operations for the near term. This statement represents a Forward-Looking Statement. Actual results could differ materially from such statement if the Company experiences substantial unanticipated cash requirements.

The Company has lines of credit, all of which were unused at September 30, 2001, in the aggregate amount of $\$ 14$ million, of which $\$ 12$ million is from domestic banks and $\$ 2$ million is from foreign banks.

On May 11, 2001, the Company acquired $100 \%$ of the common stock of E-Power Ltd. ("E-Power") and the assets and business of Current Concepts, Inc. ("Current Concepts") for an aggregate $\$ 6,285,000$ in cash (including acquisition expenses). The Company will be required to make contingent purchase price payments up to approximately $\$ 7.6$ million should the acquired companies reach various sales levels. The transactions were accounted for using the purchase method of accounting and, accordingly, the results of operations of Current Concepts and
 of acquisition. Purchase price allocations were based on preliminary management estimates and will be adjusted, if necessary, when formal appraisals have been completed. The excess of the purchase price over the net assets acquired is approximately $\$ 4.4$ million and is being amortized on a straight-line basis over a period of 15 years.

On May 10, 2000 the Board of Directors authorized the repurchase of up to $10 \%$ of the Company's outstanding shares. To date the Company purchased and retired 23,600 Class $B$ common shares at a cost of approximately $\$ 808,000$, which reduced the number of Class $B$ common shares outstanding.

During the first nine months of 2001, the Company's cash and cash equivalents increased by approximately $\$ 400,000$, reflecting approximately $\$ 17.4$ million provided by operating activities, offset, in part, by $\$ 5.9$ million in payments for acquisitions, net of cash acquired, $\$ 5.9$ million in purchases of marketable securities and approximately $\$ 5.0$ million in purchases of plant and equipment.

Cash and cash equivalents, marketable securities and accounts receivable comprised approximately $53 \%$ and $52 \%$ of the Company's total assets at September 30, 2001 and December 31, 2000, respectively. The Company's current ratio (i.e., the ratio of current assets to current liabilities) was 6.3 to 1 and 5.5 to 1 at September 30, 2001 and December 31, 2000, respectively.

Statement of Financial Accounting Standards (SFAS) No. 133, Accounting for Derivative Instruments and Hedging Activities, is effective for all fiscal years beginning after June 15, 2000. SFAS 133, as amended, establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. Under SFAS 133, certain contracts that were not formerly considered derivatives may now meet the definition of a derivative. The Company adopted SFAS 133 effective January 1, 2001. Management has concluded that the adoption of SFAS 133 has not had a significant impact on the consolidated financial position, results of operations, or cash flows of the Company.

On June 29, 2001, the Financial Accounting Standards Board (FASB) approved for issuance Statement of Financial Accounting Standards (SFAS) 141, Business Combinations, and SFAS 142, Goodwill and Intangible Assets. Major provisions of these Statements are as follows: all business combinations initiated after June 30, 2001 must use the purchase method of accounting; the pooling of interest method of accounting is prohibited except for transactions recorded separately for goodwill if they arise from contractual or other legal rights or are separable from the acquired entity and can be sold, transferred, licensed, rented or exchanged, either individually or as part of a related contract, asset or liability; goodwill and intangible assets with indefinite lives are not amortized but are tested for impairment annually, except in certain circumstances, and whenever there is an impairment indicator; all acquired goodwill must be assigned to reporting units for purposes of impairment testing and segment reporting; effective January 1, 2002, goodwill will no longer be subject to amortization. Although it is still reviewing the provisions of these Statements, management's preliminary assessment is that these Statements will not have a material impact on the Company's financial position or results of operations other than the cessation of goodwill amortization. Goodwill amortization for the nine months ended September 30, 2001 and 2000 amounted to $\$ 1,225,000$ and $\$ 1,120,000$, respectively.

In August 2001, the FASB issued SFAS No. 143 "Accounting for Asset Retirement Obligations". SFAS No. 143 addresses financial accounting and reporting for obligations and costs associated with the retirement of tangible long-lived assets. The Company is required to implement SFAS No. 143 on January 1, 2003, and has not yet determined the impact that this statement will have on its results of operations or financial position.

In October 2001, the FASB issued SFAS No. 144 "Accounting for the Impairment or Disposal of Long-Lived Assets". SFAS No. 144 replaces SFAS No. 121 "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of" and establishes accounting and reporting standards for long-lived assets to be disposed of by sale. This standard applies to all long-lived assets, including discontinued operations. SFAS No. 144 requires that those assets be measured at the lower of carrying amount or fair value less cost to sell. SFAS No. 144 also broadens the reporting of discontinued operations to include all components of an entity with operations that can be distinguished from the rest of the entity that will be eliminated from the ongoing operations of the entity in a disposal transaction. The Company is required to implement SFAS No. 144 on January 1, 2002, and has not yet determined the impact that this statement will have on its results of operations or financial position.

## Item 3. Qualitative and Quantitative Disclosure About Market Risk

Fair Value of Financial Instruments--The following disclosure of the estimated fair value of financial instruments is made in accordance with the requirements of Statement of Financial Accounting Standards No. 107, "Disclosures about Fair Value of Financial Instruments". The estimated fair values of financial instruments have been determined by the Company using available market information and appropriate valuation methodologies.

However, considerable judgment is required in interpreting market data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts that the Company could realize in a current market exchange.

The Company has not entered into, and does not expect to enter into, financial instruments for trading or hedging purposes. The Company does not currently anticipate entering into interest rate swaps and/or similar instruments.

The Company's carrying values of cash, marketable securities, accounts receivable, accounts payable and accrued expenses are a reasonable approximation of their fair value.

The Company's business in this regard is subject to certain risks, including, but not limited to, differing economic conditions, loss of significant customers, changes in political climate, differing tax structures, other regulations and restrictions and foreign exchange rate volatility. The Company's future results could be materially and adversely impacted by changes in these or other factors.

Item 1. Legal Proceedings
The Company is not presently subject to any legal proceedings which are material to the consolidated results of operations or financial condition of the Company.

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits:

None
(b) There were no Current Reports on Form 8-K filed by the registrant during the quarter ended September 30, 2001.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BEL FUSE INC.

By: /s/ DANIEL BERNSTEIN
Daniel Bernstein, President and Chief Executive Officer

By: /s/ COLIN DUNN
Colin Dunn, Vice President of Finance and Chief Financial Officer

